

# Top 10 Reasons to Lease (for End Users)

At S&L Services Inc, we are continually looking for ways to remove barriers for our customers. We believe that providing leasing and financing options for the end users will make it easier for them to protect their property and business. To make this process efficient and trouble-free for End Users and for dealers (our customers), we have joined with Capital Partners.

**(Listed below are the top ten reasons to consider leasing.)**

## **Use of the Equipment is the Use of an Asset**

Leasing enables you to pay for the equipment as you use it.

## **Fixed Payments**

Monthly payments on a lease are generally fixed for the term of the lease. Knowing in advance what your payments will be enables you to budget and manage equipment dollars over time.

## **Leasing Equipment Preserves Existing Cash Flow**

The profits generated from the productivity of the equipment is usually greater than the lease payments, therefore, you can use your existing cash flow to respond to new opportunities for your business.

## **Obsolescence Protection**

Leasing lets you match the term to what you perceive to be the equipment's useful life. Many lease plans also have provisions for upgrading as required.

## **Straightforward compared with Bank Loans**

Leasing programs and procedures are specifically designed to take the red tape out of financing equipment for you business. The process is streamlined and efficient.

## **Flexibility**

Leasing provides the end user with greater flexibility by being able to make the most of lease structuring variables such as number and amount of advance payments, purchase options, etc.

## **Conservation of Capital**

Many businesses lease new equipment because of the sizeable cash outlay involved. This conserves your capital. If you have other important uses for your capital (cash), leasing could be the answer. Leasing often wins out in the "lease versus buy" analysis.

## **Tax Benefits**

Just as businesses have done for years, you may be able to deduct your monthly lease payment as an operating expense. It's always best to talk to your tax accountant first; however, leasing is generally advantageous to most businesses.

## **State-of-the-Art Equipment**

When dollars are already budgeted, customers needing equipment can conveniently acquire equipment on a dollar-per-month basis since the monthly payment precedent has usually already been established.

## **Additional Lines of Credit**

When equipment is bought with borrowed funds, credit lines with a lender are reduced. When equipment is leased, a business has, in fact, established an additional line of credit.